

International Trainers of NLP & Hypnosis

www.quantumtraininginstitute.com

NLP

**Neuro
Linguistic
Programming**

quantum
training institute



'maximising human potential'

2012 Training Prospectus

*“A journey of a thousand miles
begins with just*

*one
step!*

What is NLP?

'NLP is the study of human excellence...'

NLP explores the relationships between how we think (neuro), how we communicate (linguistic) and our patterns of behaviour and emotion (programmes). By studying and learning from these relationships people can think, communicate and manage themselves, and others, more effectively.

NLP stands for **Neuro–Linguistic Programming**, a pragmatic school of thought – that addresses the many levels involved in being human.

Neuro stands for neurology which regulates our body functions, and how the brain and the nervous system experience the world through the five senses which create our patterns of thought.

Linguistics is how we communicate through the interface of language to ourselves and others, we use language to shape our model of the world.

Programming is our operating system, how we choose to act and behave is dependent on the programs that we have installed. By upgrading the programs through NLP tools and techniques this allows for multiple choices of action or behaviour. Our programming determines our individual perceptions of the world.

NLP is not only about competence and excellence; it is about wisdom and vision.

Quantum Training – Leading Edge NLP

'NLP is a dynamic set of tools for modelling EXCELLENCE'

In effect, NLP is a powerful change management tool that transforms the way people think and act both professionally and personally.

That's why NLP is one of the most powerful skills used in business management, psychology, sales, sports and life

coaching and all forms of personal development.

NLP provides a set of tools and skills for the development of individual excellence, a system so powerful, you can eliminate unwanted habits, transform negative emotions, improve the way you see yourself, enhance your self-esteem and become the person you want to be.

Powerful Results – Personally and Professionally

Designed for your success

With a fascinating variety of exercises, activities, demonstrations, discussions, explanations, stories and examples, this is a rich and stimulating learning environment in which you can confidently explore how NLP can benefit you.

As with any skill set that you wish to understand and also use wisely and elegantly, it takes commitment and practice with trained professionals to make the difference. Our 8 day Intensive Practitioner programme is designed to help you successfully integrate NLP into your life and work.

People come on our training from many walks of life. Teachers, artists, therapists, athletes, business managers, coaches, students, parents, and just pure enthusiasts of all ages enjoy the variety and range of the NLP we offer. Through using the most up-to-date NLP, we help people to be skilled and creative in their chosen field.

You will find you are happier, more purposeful, more able to deal with problems, more creative and getting on better with all kinds of people than you ever thought possible. Also you'll find that you can deepen and strengthen existing important relationships.

It's a perfect programme to gather momentum in a new career or consolidate and refresh your current one with a new sense of possibility. You'll know more about yourself and you'll have the tools to continue making your life richer and more successful.



NLP Practitioner Certification –

Course outline

Module One – NLP & Sensory Awareness

History of NLP
Presuppositions of NLP
NLP Communication Model
Levels of Learning – How we Learn
Sensory Acuity & Calibration
Representation Systems – VAKOG
Language Predicates – How we Communicate
Developing the Senses

Module Two – Communication Skills

Eye Patterns – Accessing the thought process
Create Genuine and Powerful Rapport
Unconscious Communication
Mirroring – Matching & Pacing – Leading
Process Vs Content
Create Powerful Achievable Goals & Outcomes
Outcome or Problem thinking
NLP Principles for Creating Success
Neuro-Logical Levels – Creating Clarity & Focus

Module Three – The Power of the Mind

The Minds – Conscious and Unconscious
The Language of the Mind – How to Communicate
Brain and Mind – Knowing the difference?
Filters of the Mind – Values, Beliefs, etc
Upgrading the Software – Internal Programs
Association and Dissociation
Submodalities – How the brain codes experience
Change Negative Old Habits
Upgrade Old Belief Systems

Module Four – Optimum Performance

Achieving Peak Performance
Generating New Behaviours for faster results
Science of The Heart
Dealing with Stress – Anger – Overwhelm
Values & Beliefs – How to Motivate for Success
Perception is Projection
The Mind Body Connection
Perceptual Positions – Changing Perception

Module Five – The Power of State

The Power of State
Anchors and Triggers – Stimulus Response
How to Create Resourceful States
Collapsing, Chaining and Stacking Anchors
Managing States – Resource Anchoring
TOTE Model – The Structure of Behaviour
Accelerated Learning Styles
Strategies – How we Structure Experience
Strategy Elicitation – Through Eye Patterns

Module Six – The Power of Influence

Meta Model – Gathering Specific Information
Language Patterns and Techniques
Reframing and Preframing
Frames of Existence – Shifting your point of reference
Hierarchy of Ideas – Conflict Resolution and flexibility
Parts Integration – Resolving Internal and External
Conflict and returning to wholeness
Six Step Reframe – Creating Choice

Module Seven – The Unconscious

Milton Model
Hypnotic Language Patterns
Ericksonian Hypnosis
Understanding Trance
The Power of Metaphor
Indirect Hypnotic Suggestions
Creating Trance
Conversational Hypnosis
Overcoming Resistance in yourself and others

Module Eight – Perception of Time

Discovering the Quantum Timeline
Aligning to your Timeline
Removing Limitations
The Power of Forgiveness
Future Goal Setting
Clearing Fears and Phobias
VAK Dissociation
Putting it all together

NLP Practitioner Certification –

8 day Intensive Program

This Intensive 8 day Practitioner Programme gives you an exciting ‘hands–on’ introduction to all the fundamentals of NLP. A rich, fun and stimulating learning environment in which you can confidently explore how NLP can benefit you. Our practitioner programme is designed to meet different learning styles.

- NLP frames for successful communication
- Improved communication skills in business, sales, management etc
- Learn powerful language patterns to achieve a new level of influence with precision & elegance
- Learn the power to rapport & communication for persuasion and influence
- Discover the power of communicating within someones learning system
- Get rid of the self re–enforcing habit of negative behaviour
- How to achieve the successful results you want faster
- Learn how to become clear and discover your true purpose in life
- Learn the powerful secrets of negotiation for win win situations
- Update the software of the mind to have a mind built for success
- The Science of The Heart for higher intelligence, clearer thought patterns, self control, etc
- Remove limitations, apprehensions and doubts to be free of whatever holds you back
- How to create long lasting and deep meaningful relationships in life and business
- Create long lasting powerful goals and outcomes that create success and confidence
- Learn to harness the ability to manage your emotions and be in control of your state
- Understanding the Trance state and how to use to influence others positively
- Quantum Timeline for letting go of negative emotions such as anger, stress, overwhelm etc
- Submodalities – How the Brain codes information and how to change those codes
- How to resolve internal conflict within yourself and/or the workplace
- Develop a Powerful Mindset Attitude for optimum performance and achievement
- Learn how to create new behaviours for a more fulfilling life
- Create long lasting motivation skills to meet your desired outcomes
- Learn how to create successful results in life/business faster and much easier
- Discover how to live a life of Self Empowerment, Confidence & Motivation
- Learn to create Peak Performance in your Life, Sports & Business
- Learn Conversational Hypnosis patterns for powerful communication
- How to Manage your emotional state in all areas of life (business, sports,relationships)
- Strategies – How we can upgrade and better our thinking patterns for success
- Learn to improve your thinking patterns for clarity and focus
- Learn over 22 Powerful proven techniques for creating powerful life long strategies for success

“ Many approaches talk about ‘empowerment’ and how you are in change of your life. However NLP can show you ‘How’ to do it.

Receive 3 Certifications

- NLP Practitioner
- NLP Coach
- Conversational Hypnosis

* All NLP certifications are internationally recognised by the Australian Board of NLP (ABNLP) and the Association of NLP (ANLP)

Your NLP Trainer

“ *What makes NLP so different from other approaches is the tangible and immediate results you get from applying it.* ”



International NLP Trainer

David has been working successfully with NLP — as an NLP Master Coach, Hypnotherapist and workshop facilitator over many years in his private practice. He is the founder of the ‘Quantum Training Institute’ and is the core trainer on all Quantum training programmes.



He is deeply committed to ‘maximising human potential’ and providing the very best in NLP and to participating in creating leadership in the field, globally, for quality and standards — and to having NLP make a contribution at the highest levels of human thinking and action.

David’s research and knowledge in areas such as Mind and Body Science, Quantum Biology, Heart Science, Quantum theory and psychological issues, are reflected in his teachings. David’s experience of working with NLP and Hypnosis in a broad and diverse range of contexts gives richness, depth and creativity to his approach. David’s style of teaching has been described as ‘passionate’ while fortifying a fun, relaxing, authentic, and inspirational learning environment.

David’s natural passion for developing human potential will inspire you to achieve your maximum results.

About your NLP Training

Because of the generative learning style with accelerated learning components, we are able to train the NLP Practitioner and Master Practitioner Certification Training in an 8 and 9 day format.

The training is very interactive and hands-on. You will learn both the theory and application of each tool and have dedicated time to practice this skill with a partner and have the opportunity to also work on yourself.

You will also get to show off your new skills and take part on the final day in a real life (supervised) coaching session. Therefore, you not only walk out of the training with many new skills, you will have the confidence to insert and practice these skills in your business, life or private practice.

We pride ourselves on having quality trainings with small groups. Our average class size is 12 participants, allowing you to receive the one-on-one attention and understanding you deserve and the time to learn NLP in the best way possible.

Quantum Training Institute supplies ongoing support through email for 3 months and encourages those who wish to develop their NLP skills to a higher level to attend local ABNLP monthly practice groups.

All NLP certifications are internationally recognised by the Australian Board of NLP (ABNLP) and the worlds largest NLP organisation the Association of NLP (ANLP).

“ *In my opinion to people learn better in a more creative and fun environment...* ”



Quantum Training Institute – International NLP & Hypnosis Training – ‘Maximising Human Potential’

Master Practitioner Certification –

9 day Intensive Program

This 9 day Intensive Masters Programme teaches you the master skills of NLP for Mastery and Success in your life, outcomes and attitudes. Mastering language and influential skills, masters level integrates your practitioner skills – becoming flexible and competent at conscious and unconscious levels.

You will learn:

- Advanced Quantum linguistic language patterns
- Advanced Submodality techniques
- Emotional Intelligence Coaching skills
- Learn Covert Reframing
- Sleight of Mouth patterns for persuasion
- Advanced hypnosis inductions and skills
- The Secrets to Modelling Success
- Science of the Heart and advanced mindbody techniques
- Advanced Quantum Timeline techniques
- Advanced Repatterning & Reparenting
- Advanced Meta Programs – What really drives people
- How NLP & Quantum Physics speak the same language
- Advanced techniques for public speaking and presentations
- Develop and integrate practitioner skills to become more flexible and competent at conscious and unconscious levels
- The Biology of Belief and Perception – The New Quantum Biology (Epigenetics)
- The Body–Mind Connection – ‘Molecules of Emotion’
- Advanced NLP and Hypnosis techniques
- Advanced Values techniques – essential for finding purpose, for business, coaching and therapy
- Core Transformation skills for discovering your True Purpose
- Advanced Successful Strategies for creating powerful results in Business, Sports, & Life
- Learn Emotional Intelligence skills for self and others
- The Secret Language of Feelings – What are they saying?
- And much more

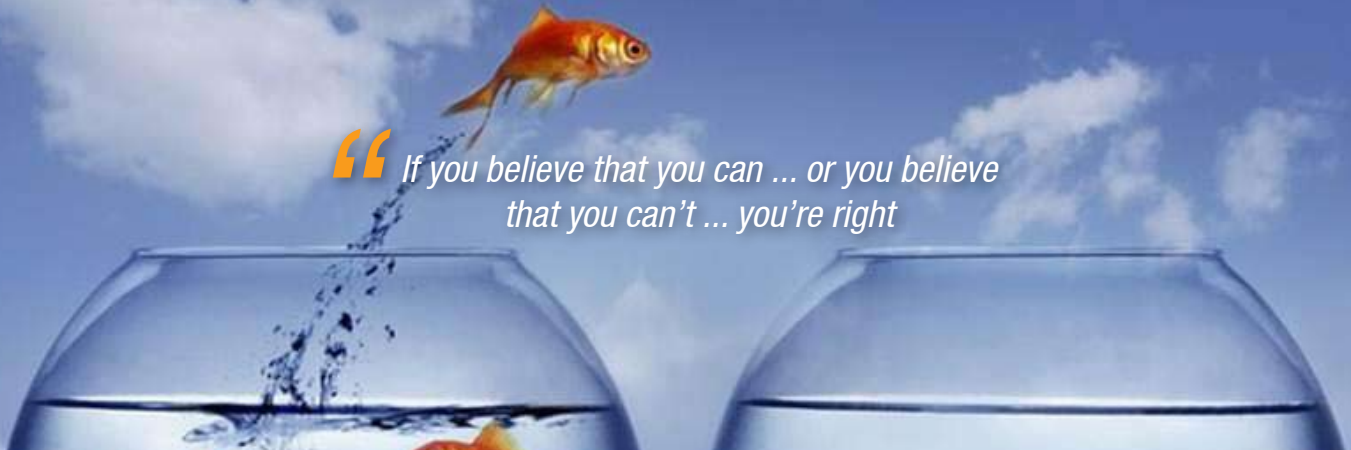
Receive 4 Certifications

- NLP Master Practitioner
- NLP Master Coach
- Emotional Intelligence Coach
- Ericksonian Hypnosis Certificate

“ For those who aim for success & mastery, this course will meet your wants, needs & desires.

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Training with Quantum Training Institute



“ If you believe that you can ... or you believe that you can't ... you're right

Why Learn NLP?

As a field it continues to evolve new and extraordinary possibilities. We can learn more about ourselves and our world and bring these new discoveries into action in our lives.

NLP started off as a series of simple questions and experiments by Richard Bandler and John Grinder in their search to find the patterns in human behaviour and thought which allow some people to get great results in their chosen goals.

Through a pioneering 'hands on' approach to their project, careful observation and with access to some of the most rigorous patterning tools of their time in mathematics, linguistics and computing, they began to come up with some amazing answers.

People who are successful tend to share certain kinds of mental outlooks and bring flexibility and creativity into their choices of action. They use key skills and models of the world in integrated and sensitive ways.

These 'models' of excellence, and the skills and attitudes that developed them, can be yours. Learning NLP gives you the opportunity to create, with integrity, a toolbox of your own to support your personal and professional goals and dreams.



Learning with Quantum Training Institute you also learn how NLP integrates powerfully alongside Quantum science and biology proving that when you understand the power of your mind and

body (one system) you really can achieve success in any field you desire.

How do I Learn NLP?

While there are many books outlining tools of NLP, it is best to learn NLP in an interactive training environment. The first level of NLP training is globally known as NLP Practitioner Certification and teaches the fundamental information, skills and knowledge while allowing you to practice with the tools and methodologies as you learn.

Because the skills of NLP are used to teach NLP, there is a natural accelerated learning aspect to NLP. Therefore, the NLP Certification courses delivered by Quantum Training Institute are taught in an 8/9 day accelerated training format.

How will I benefit from Learning NLP?

- Learn the key skills, behaviours and 'know how' of successful people
- Create and fulfil your own meaningful personal and professional goals
- Explore and enhance your emotional intelligence
- Communicate more powerfully and sensitively
- Enjoy relating to others more. Deal with 'difficult' people effectively
- Acquire elegant and sophisticated ways of problem solving
- Take your coaching and leadership skills to new levels of excellence and influence

Our 8 day—intensive practitioner programme is designed to create a depth of understanding and skill across a wide range of NLP models and processes.

On this programme you will learn experientially in an accelerated learning structure. This will allow you to use the NLP tools with skill and personal integrity, and will enable you to make real and lasting changes.

Literally thousands of people have benefited from NLP training worldwide. Quantum Training Institute provides an ongoing commitment to quality, innovation and has a fun and stimulating approach to learning and coaching NLP.

What people are saying about Quantum Training Institute's NLP Training

I found the 8 days were an utterly mind blowing experience, and with David's very charismatic, positive and motivational teaching brought happiness and joy into one room. The whole course was inspirational and has taught me so much about myself and I have now with me many tools to keep living in joy. I feel very blessed and grateful to have attended this course. It has been a wonderful experience and lots of fun. There was never a dull moment it was uplifting and such a positive experience. Thank you with all my heart. Amanda – Sorrento, WA



David is an innovative trainer he delivers the information in a practical and informative way and kept my attention well throughout the course. He is very good at passing on the NLP techniques in a way that is absorbed easily. I have many new things to take with me as I go forward with life. I would highly recommend David and Quantum NLP Training Institute, and will be doing more training with him in the future. Many thanks. Lesley – Rockingham, WA

David builds excellent rapport. I felt safe and trusted; allowing me to let go and go with the flow on the learnings. Tyna – Camillo, WA

David teaches the principles of NLP in an easy to understand way. David is inspiring and his passion for NLP is contagious. David teaches with a relaxed manner & is completely unjudgemental. I would recommend Quantum NLP Training Institute to anyone. Karen – Ridgewood, WA

I enjoyed learning with David, he presented concepts and ideas in a way that I easily grasp and practiced. Love your work. Linda – Munster, WA



This NLP Practitioner Training was awesome – David's knowledge of NLP and professionalism was second to no-one. I would highly recommend this course to anyone who is wanting to improve all aspects of their life! Thank you David. Jacqui – Mandurah, WA

In the short 8 days of this NLP Practitioner Course I came away with a bagful of techniques that will help me address all the limiting beliefs that have been inhibiting my progress. David's teaching of Heart Science was also particularly useful. Nina – Mosman Park, WA



This informative NLP Training course is for anyone that would like a better understanding about themselves and others in their life. How we think and process information gives us a way of tolerance and communication and is very useful to use within the workplace or at home. The wonderful people on the course really helped to make it a fun and learning environment to be it. Kim – Como, WA

<p>Perth, WA, Australia</p> <p>Intro: Discovering NLP 16 June 2012 Prerequisite: None</p>	<p>Gold Coast, QLD Australia</p> <p>Level 1: NLP Practitioner Certification 22 – 30 June 2012 Prerequisite: None</p>	<p>Perth, WA, Australia</p> <p>Level 1: NLP Practitioner Certification 9– 12 & 16 –19 August 2012 Prerequisite: None</p>
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PAYMENT DETAILS

Tuition Options

- Pay in–full upon registration
- Pay \$450 deposit now with the balance due 35 days before training starts (Aus dates)
- Pay £250 deposit now with the balance due 35 days before training starts (UK dates)

NLP Practitioner Level 1 – (Australia)

Early Bird 45 days before Course commencement \$2450

Full Price \$2950

NLP Master Practitioner Level 2 – (Australia)

Early Bird 45 days before Course commencement \$2750

Full Price \$3250

NLP Practitioner Level 1 – (United Kingdom)

Early Bird 45 days before Course commencement £1250

Full Price £1450

Money Back Guarantee

If for any reason you are not totally satisfied with your training program, let us know by the end of the first day and we will refund your investment in full upon the return of your training materials.

Transfer & Refund Policy

In the event that you are unable to attend your training course the following conditions apply:

- You may transfer to another Quantum Training Institute training course (subject to a 10% administration charge)
- You may send another delegate in your place
- All deposits are non–refundable after 7 days
- Cancellation or withdrawal from your course with less than 30 day’s notice will incur a 10% cancellation fee of the full tuition, inc loss of deposit.
- Quantum Training Institute reserves the right to reschedule dates due to unforeseen circumstances.

See the full policy at:

www.quantumtraininginstitute.com/tac.html

PAYMENT METHODS

- **Paypal** – visit website and click on the *schedule* tab, underneath the desired course you will see a *paynow* button.
- **Credit Card** (Visa or Master Card) – visit website and click on the *schedule* tab, underneath the desired course you will see a *paynow* button. Once taken to the paypal website you will notice a link saying ‘*don’t have a paypal account*’ this will lead you to a credit card payment form.
- **Direct Deposit** – Bankwest, **BSB: 306 – 035, Acct No: 4394989**, Subject Reference: Type your name so we know from whom the payment is from. Please contact the institute via email or phone to inform us of your deposit.

Payments made through paypal will automatically send out receipts, and with direct deposits you will have immediate recognition of payment. Once any form of payment is made Quantum Training Institute will be in touch to acknowledge payment and course details.

Quantum Training Institute **DOES NOT** accept cheques or American Express as a way of payment.

Call Quantum Training Institute **+61 (0) 403 922 765** or visit **www.quantumtraininginstitute.com** and email us for any more details.

Quantum Training Institute also makes payment flexible. See our website for more information on payment plans.

We look forward to supporting you through your NLP journey.

Quantum Training Institute – International NLP & Hypnosis Training – ‘Maximising Human Potential’